

Laughlin Oil Co.

LUBE LETTER

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Visit us online at www.laughlinoil.com

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Biodiesel B5 in All Oregon Diesel April 1

Oregon has achieved a milestone in domestic biodiesel production: 15 million gallons per year. The increased production means that we have crossed another threshold for the State's Renewable Fuel Standard (RFS).

As of April 1, 2011 *all motor vehicle diesel* will be blended with 5% biodiesel (B5). Currently the RFS requires that diesel be blended at 2% with biodiesel, except in Portland where the city has had their own regulations that have required B5 for the past year. The B5 requirement is Oregon state-wide, with an exception for locomotive, marine, and heating fuel.

Because of limited storage and logistics, we will not offer heating fuel without biodiesel. Field trials have shown that a B5 blend will not have significant impacts on existing oil furnace systems. Please give us a call if you have any questions.

New Oregon Fuels Tax Rate

On January 1, 2011, the state fuels tax rate in Oregon went from \$0.24 per gallon to \$0.30 per gallon. It is effective for retail, cardlock, and delivered fuel purchases. This tax rate increase was adopted by the legislature in 2009.

Also, any access card set up to purchase diesel exempt of state tax, must identify, in the card description on the invoice, the "Use Fuel Receipt Number" (PUC plate) that the purchase is for. We have to assign that by card, in our office. Please look at your invoice and make sure any cards for PUC vehicles have the plate number listed on the invoice. For help on this feel free to give us a call.

Hydraulic Oils Are Not "One Size Fits All" Fluids

To state it simply, the quality of a mid-grade hydraulic oil has dramatically improved over the last 10 years. Often the oils that are sold as simply an "anti-wear hydraulic oil that meets pump mfgs. specifications" just barely meets them. An oil like Shell Tellus Hydraulic does cost more than those "bare bones" oils, but the benefits of paying a little more are enormous.

A better quality hydraulic oil will provide significantly improved equipment protection—documented fewer system deposits & less wear. Even when you have a system that needs to be replenished often, equipment life is improved with a mid-grade oil. If you are buying your hydraulic oil based on price and choosing the lowest cost oil, you are not getting the equipment life you could, and unplanned downtime from wear and deposits can be very costly. Call us and ask for Tom to learn more about how Shell Tellus oil can improve your profits.

Shell Commercial Lubricants Name Changes Coming Soon

In an effort to streamline its global business operations, Shell Lubricants is making some changes to the product names you are familiar with. The major brands like Omala, Spirax, and Tellus will still be used. The purpose of the change is to make the names communicate more clearly what the product is and what it is to be used for. These changes have been made in some other countries around the world over the past 2 years and we will introduce them to you this summer.



-Oil Sale-

Quaker State Dura-Tac Bar & Chain Oil

A premium lubricant designed to protect under all conditions. Recommended for professional logging, tree surgeon and lawn service companies where quality equipment is being used.

Case of 3 / 1 gal jugs	\$7.58/gal
10 case lot	\$6.99/gal (compare to drum price: \$7.28)
Single gallons	\$8.75/gal

Shell Tellus Hydraulic Oil ISO 46

Premium quality, high performance hydraulic oil with excellent thermal stability and filterability, superior oxidation resistance, and outstanding anti-wear performance. This oil will outlast many oils sold as “anti-wear hydraulic” oils.

5 gallon pail	\$9.35/gal
5 pail lot	\$8.88/gal
55 gallon drum	\$8.34/gal

Free delivery for a 50 gallon purchase.

How to contact Laughlin Oil

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Gift Ideas From Laughlin Oil

Looking for that last-minute gift? We have lots of ideas for you...

- Order a prepaid wash on line at laughlinoil.com and have it mailed directly to them. Save \$\$ online! WashCard is good at both of our Roadrunner car washes in McMinnville.
- Know someone who heats with oil? It's easy to give a gift of warmth! Just call our office to set it up